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NETWORK STRATEGIES!

- Have FUN!
- Choose the appropriate networking venues
- Join and attend meetings consistently
- Give first-join a committee
- Kathleen's secret strategy
- Be authentic
- Million dollar impression
- Business cards
- Greet everyone
- Establish rapport--discovery
- Find a need and fill it
- Share your knowledge and resources
- Share your network
- Keep your word
- Follow-up - follow through

NETWORKING RESOURCES!

W.I.N. Connect
Ewomen Networks
N.A.W.B.O.
C.A.P.W.A
Commonwealth Club
The Churchill Club
The San Jose Chamber
Muybueno
Women In Consulting
Work It
San Jose Hispanic Chamber
B2B PowerExchange
Northern California Leads Club
Business Network International
Rotary Club
Elite Leads
Silicon Valley American Marketing Assoc.

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www.ewomennetwork.com
www.nawbo-sv.org
www.capwa.org
www.commonwealthclub.org
www.churchillclub.org
www.sjchamber.com
www.muybueno.net
www.womeninconsulting.org
www.workit.com
www.gsjhcc.org
www.b2bPowerExchange.com
www.northerncaleadsclub.com
www.bni.com
www.rotary.org
www.eliteleads.com
www.svama.org

